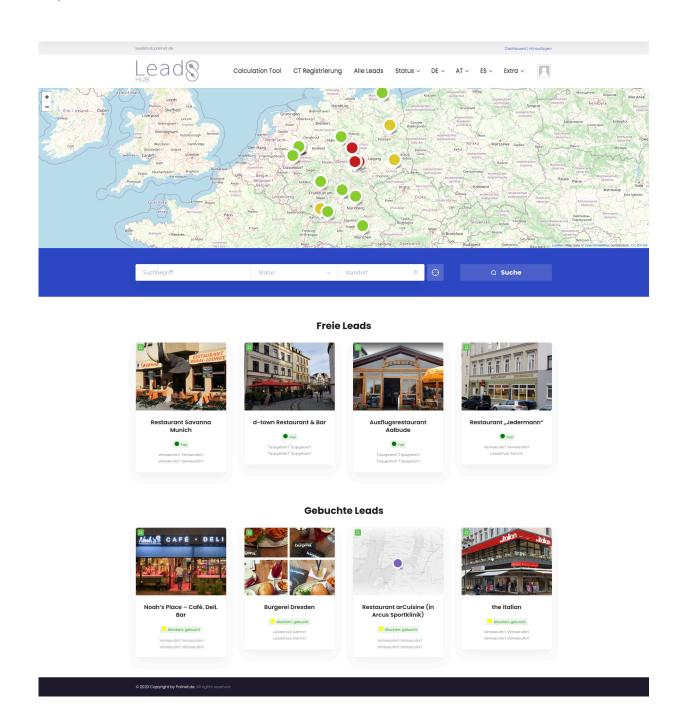


Product Description

The Leads HUB software was developed to enable companies to log and bill customers and sales orders (leads) as well as their respective statuses. Of course, this also works for other data sets, for example for events.

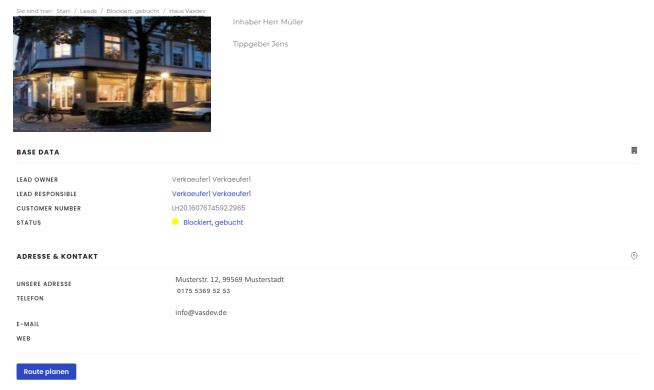


Customers, events, and similar can be created, edited, and managed worldwide. Every operator is free to choose which geographical borders they want to use.



Lead Details

Haus Vasdev



Extensive properties can be assigned to orders and customers. The complete address, all contact details, multiple e-mail addresses, and telephone numbers are just as much a part of this as the opening hours, rest and vacation times, and other customer- or order-specific features.



Documentation

NOTIZ	EN	3
n	Leadshub Systemuser 1. Dezember 2020 bei 11:16	
	Lead wurde von Verkaeuferl Verkaeuferl geändert. [149#314]	
n	Leadshub Systemuser 1. Dezember 2020 bel 11:16	
	Lead wurde von Verkaeuferl Verkaeuferl geändert. [149#315]	
n	Leadshub Systemuser 11. Dezember 2020 bei 9:08	
	Leadstatus wurde von Verkaeufer1 Verkaeufer1 auf "Blockiert, gebucht" geändert (alter Status: "Frei"). [149#334]	
sci	HREIBE EINE NOTIZ	
А	ngemeldet als Verkaufsleiter1 Verkaufsleiter1	Abmelden?
S	end notice as mail to	~
K	ommentar	
N	otiz speichern	

In addition to the master data, the Leads HUB documents all changes to a lead, such as creating the lead, changing the status, changing the clerk, or adding a note. This documentation is stored in an unchangeable history.



Lead Generation

- Lead title
- Lead description
- Picture
- complete address
- Telephone number
- E-mail address
- Internet address
- Opening hours
- social links
- additional gallery
- Additional characteristics

Artikeloptionen	
Untertitel	
Artikel wird hervorgehoben	ON
Artikelkopf Kopfzeile der Seite auswählen	Karte 🗸 👻
ALLGEMEIN	
Adresse Adresse und Position des Artikels spezifizieren	Addresse Hauptstr. 1, München Finden Länge 48.2798777 Länge 11.57210309410133
Telefon Sich auf den Artikel beziehende Telefonnummer	
Weitere Telefonnummern Weitere Telefonnummern, die mit dem Artikel in Beziehung stehen	Keine Elemente definiert + NEUEN GEGENSTAND HINZUFÜGEN ALLE ELEMENTE ÖFFNEN/ZUSAMMENKLAPPEN



Search

Suchergebnisse:

ZEIGE 3 VON 3 OBJEKTE	e tur	AI	NZAHL 5 - SORTIEREN NACH Datum - REI	HENFOLGE
ERWEITERTE FILTER				⊽ Filter
* Bar	× Café	× Hotel	× Restaurant	
ESTAVANT JEDERMAANN	Restaurant "Jederman e Blockier, gebucht FÜR JEDEN. OHNE UNTERSCHIED. O und LEAD AUTHOR: Verkaeufer! Verkaeuf LEAD RESPONSIBLE: Verkaeufer! Verkaeuf	Db nach einem Spaziergang, in der Mittagsp fer1	ause oder einfach nur so – wir sagen "Herzlich w	villkommen!"
	Haus Vasdev Blockler, gebucht Inhaber Herr Müller Tippgeber Jens			
CTD-CTD-CT	LEAD AUTHOR: Verkaeuferl Verkaeu LEAD RESPONSIBLE: Verkaeuferl Verkaeuf			
Construction of the second sec	Zum Einhorn			
	Keine Info LEAD AUTHOR: Verkaeuferi Verkaeuf			
	LEAD RESPONSIBLE: Verkaeuferi Verkaeuf	teri		

The extensive search allows employees to find the desired customer or order quickly and reliably. The search results can be sorted and filtered as you wish.



Hierarchies

Employee structures can be established through hierarchies. The following roles are currently implemented:

- Sales manager
- Salesperson
- Tipster

Hierarchies serve as an aid to be able to correctly carry out commission payments, bonus payments, and settlements every month. Additional roles can be created and integrated at any time.

Struktur von Verkaufsleiter1	Verkaufsleiter1					
Name	zugeordnet zu	Rolle	Leads	Verkaufsleiter	Verkäufer	Tippgeber
Verkaeufer1 Verkaeufer1	Verkaufsleiter1 Verkaufsleiter1	verkaeufer	2 (2)	0	0	1
Verkaufsleiter1 Verkaufsleiter1		verkaufsleiter	0 (2)	0	1	0

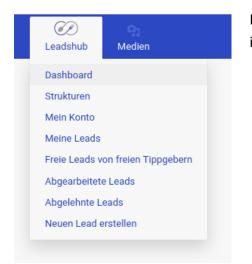
In the structure view, higher-ranking employees can see their leads as well as the leads created by subordinate employees and their structures.

Dashboard

Leadshub Medien				
Meine Leads				
Titel	Status	Objektstandorte	۰	Verantwortlich
Haus Vasdev	Blockiert, gebucht	Deutschland, Nordrhein-Westfalen	3	Verkaeufer1 Verkaeufer1
Restaurant "Jedermann"	Blockiert, gebucht	Deutschland, Thüringen	3	Verkaeufer1 Verkaeufer1
Test Test Test	Frei	Bremen, Deutschland	3	Verkaeufer1 Verkaeufer1
Zur alten Scheune Alte Scheune			Ģ	Verkaufsleiter1 Verkaufsleiter1

Every employee can use the dashboard to get a glimpse of the leads they have created themselves.





Furthermore, the dashboard provides access to the most important functions.

Statuslisten

• Bloc	kiert, gebucl	ht	
Sie sind hier: Start ZEIGE 2 VON 2 OBJEKTE	: / Blocklert, gebucht		ANZAHL 5 - SORTIEREN NACH Datum - REIHENFOLGE
ERWEITERTE FILTER			⊽ Filter
* Bar	× Café	× Hotel	× Restaurant
	Restaurant "Jedermai	nn" Test	
	Blockiert, gebucht		
RESTAURANT JEDERMANN			gspause oder einfach nur so – wir sagen "Herzlich willkommen!" können. Lehnen Sie sich zurück und genießen…
	LEAD AUTHOR: Verkaeuferf Verkaeu	ufer1	
	LEAD RESPONSIBLE: Verkaeufer1 Verkaeu	ufer1	

Access to lead lists separated by status means that the overview is not lost, even with extensive data sets. These lead lists can be sorted and filtered similar to the search mentioned above.



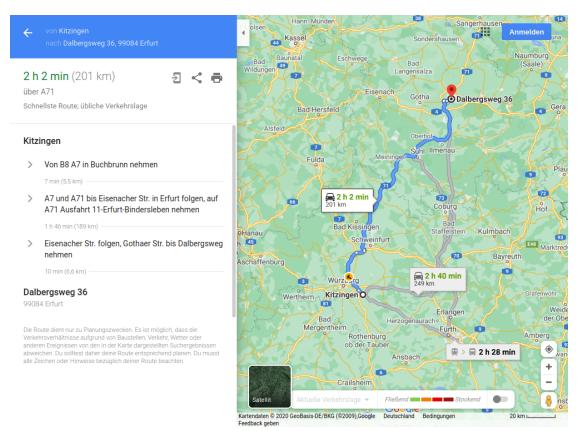
Change the status

		×	
Sta	atus ändern		
Abg	gearbeitet, positiv v		
You	u should add a notice with further details on why you have changed the state of this lead		
	eichern		
T			
	Dalbergsweg 36, 99084 Erfurt		
	01520 2041 444		

The lead manager can easily change the status from the front end at any time.

Routes

A direct route can be calculated and displayed for each lead with just one click.





Mobile First Layout

Leads						
	Alle Leads	Status ~ 📃	R			
🗇 KARTI	E	Q SUCHE				



ZEIGE 2 VON 2 OBJEKTE

FILTER EIN-/AUSBLENDEN



LEAD AUTHOR: Verkaeuferl Verkaeuferl
LEAD RESPONSIBLE: Verkaeuferl Verkaeuferl

The Leads HUB can be conveniently operated while on the go so that employees are always at their side in their day-to-day work. For this purpose, the layout was designed and built to be responsive right from the start or according to the guiding principle "Mobile First".



Summary

The Leads HUB accompanies the entrepreneur from the acceptance of the order through the management and processing of all orders and customers to the positive conclusion of the order and offers the possibility to keep an overview of all important data at all times.

The billing of orders and customers is just as natural as the billing and calculation of your employees and costs. Bonus and commission management are available here in addition to bonuses that can be defined individually and other remuneration options.

The Leads HUB is under constant development and receives optimizations and new functions at irregular intervals. This ensures that the legal requirements are met at all times. Other customer-specific functions can be implemented by arrangement.